

AL RAYYAN TOURISM AND INVESTMENT COMPANY 'ARTIC' CONTINUES TO EXPAND PRIME INTERNATIONAL HOTEL PORTFOLIO WITH ACQUISITION OF THE GRAND HYATT HOTEL AND MARITIM HOTEL, BERLIN, GERMANY

Qatar, Doha, (6th February, 2013) Al Rayyan Tourism and Investment ("ARTIC"), the international hospitality subsidiary of Al Faisal Holding Company, one of Qatar's largest private diversified industry groups, has today announced the signing of two purchase agreements on the Grand Hyatt Hotel and the Maritim Hotel, Berlin, Germany with SEB Asset Management's open-ended real estate fund SEB Immolnvest.

The Grand Hyatt Berlin hotel is a five star modern, grand hotel located in Potsdamer Platz in the heart of the city. The luxury hotel features stunning architecture of Spanish architect José Rafael Moneo, spectacular interior design and contemporary art. The design hotel features 342 luxury hotel rooms and suites and is perfectly located in the Berlin Mitte district with Tiergarten Park, the Reichstag and the Brandenburg Gate, all within easy walking distance. Directly opposite the Grand Hyatt Berlin hotel is the Philharmonic Hall with the Culture Forum.

The Maritim Hotel Berlin, which was opened in 2005, is located centrally in the Diplomatic Quarter in Berlin's Tiergarten district, between Kurfürstendamm and the Brandenburg Gate. The Hotel offers 505 rooms and event facilities for up to 5,500 people in 49 rooms. The Hotel was designed by renowned architect Jan Kleihues in 1930s art deco style.

These two acquisitions are a further step towards realising ARTIC's vision of increasing its investments in the hospitality sector and accumulating an impressive portfolio of hotels in prime cities around the world. With this agreement, the Company's portfolio of hotels either in operation or under development has reached 25 properties, located across the Middle East and North Africa, Europe and North America. Last year, ARTIC acquired the Radisson Blu Aqua Hotel in Chicago.

A wholly-owned Al Faisal Holding Company subsidiary, ARTIC is engaged in real estate development, acquisition and leasing with a primary focus on the hospitality sector and



hospitality-related services both in Qatar and overseas, in line with Al Faisal Holding's strategy for the growth of its domestic and international hospitality business.

H.E. Sheikh Faisal Bin Qassim Al Thani, Chairman of Al Faisal Holding, said: "We are delighted with the acquisition of the Grand Hyatt Hotel and the Maritim Hotel in Berlin. These two iconic hotels with their unique architectural qualities and prime, city centre locations reflect our clear investment focus on high quality assets and bring us a step closer to our target. We will continue to build our portfolio locally and internationally and I look forward to further expansion all around the world over the coming years."

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About AL Rayyan Tourism Investment Company

Al Rayan Tourism & Investment Company ("ARTIC") is engaged in the development, acquisition and leasing of real estate with a primary focus on the hospitality sector and hospitality-related services locally and internationally. Its portfolio comprises 21 hotels in the Middle East and North Africa, Europe and North America. In addition to its hotel portfolio, "ARTIC" owns hospitality-related services companies Modern Central Laundry in Doha, the Middle East's first state-of-the-art industrial laundry service managed by Paragon Laundry Limited of the UK, and Deliopolis Qatar, a high quality catering service company.

ARTIC Announced Hotel portfolio includes:

Qatar

Fully operational

- 1. Renaissance City Center Doha
- 2. Marriott Executive Apartments
- 3. Courtyard City Center Doha
- 4. Merweb Al Sadd Hotel

Under development

- 5. Traders Hotel
- 6. Rotana Hotel
- 7. Grand Merweb
- 8. DoubleTree by Hilton Doha- Al Sadd
- 9. DoubleTree Suites by Hilton
- 10. Shangri-la Hotel

Egypt

Fully operational

11. Four Seasons First Residence Hotel- it also includes a high end shopping Center "First Mall"



- 12. Hilton Cornich Alexandria
- 13. Hilton Hurghada- adjacent shopping mall to the hotel is currently under development.

Europe

Fully operational

- 14. W Hotel London
- 15. Maritim Hotel Berlin
- 16. Grand Hyatt Berlin

North America

Fully operational

17. Radisson Blu Aqua Hotel

Algeria

• Three hotels are under development.

About Al Faisal Holding

Incorporated in 1964, Al Faisal Holding Company LLC ("Al Faisal") is one of Qatar's largest privately held diversified industry groups, owned by His Excellency Sheikh Faisal Bin Qassim Al Thani. Al Faisal operates through its subsidiaries and associated companies in a variety of sectors, including real estate, construction, hospitality, trading, transportation, entertainment, education, services and information technology. Al Faisal's investments include its interest in Aamal Company Q.S.C, one of Qatar's largest, most diversified and fastest growing companies, in addition to investments in a range of sectors across Europe, MENA region and the Far East.

www.alfaisalholding.com

About SEB Asset Management

SEB Asset Management, Frankfurt, Germany, is the global centre of competence for real estate investment within the Nordic financial services group SEB. SEB Asset Management, including its investment company SEB Investment GmbH, is one of the leading addresses in Europe and is a well-established German Real Estate Asset Manager. Its product range comprises mutual funds, real estate special funds under German and Luxembourg law, individual and pool mandates as well as REIT funds for German and international investors. The company has an outstanding reputation based on its excellent knowledge for real estate and its extensive property acquisition activities in Europe and Asia.

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